



Professional Orientation Program

"LINKEDIN CAREER KICKSTARTER PROGRAM"

ATTENDEES :: B.Com.LL.B. & BA.LL.B. (2022-27)

--: Distinguished Speaker ::-



Mr. Sachin Kapoor
Senior Director and Head of
Business Development,
Asia Pacific & China at LinkedIn

DATE & TIME :: Friday 14 Oct. 2022, IST 11 AM
VENUE :: Auditorium, Lloyd Law College



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Mr. Sachin Kapoor has completed his graduation in Bachelor of Technology in Electronics Engineering from Uttar Pradesh Technical University. He has also completed a Post-Graduation Diploma in Business Administration and Management from the Institute of Management Technology, Ghaziabad. Mr. Kapoor started his career as a Management Trainee and rose to the position of enterprise Architect- Service Delivery Programs at Bharti Airtel Limited. He then worked with Yahoo! for 5 years where he rose to the position of Director & Head of Business Development - Asia Pacific and Japan. Mr. Kapoor in 2013 joined as Head of India Business Unit at TES, The largest network of teachers in the world. As General Manager he was responsible for establishing and growing TSL Education business in India, scaling the teacher's community, and driving revenues via job listings for Teachers. At Samsung Electronics Mr. Kapoor was the Head - Mobile Product and Technology Solutions responsible for mobile enterprise solutions and products. His profile included managing the technology solutions team to execute large deals and strategic projects. In 2015 Mr. Kapoor joined LinkedIn as Head of India Business Development and is now Senior Director and Head of Business Development, Asia Pacific & China. His responsibility at present is to create and scale partnerships and programs that enable LinkedIn product teams and businesses to maximize the value that LinkedIn delivers to its members and customers programs. Mr. Kapoor's personal mission is to improve the quality of life in India. Mr. Kapoor's passion for change has helped him to experience and learn by performing various roles like general management, sales, pre-sales, product management, and business development. Along this journey, he discovered that humility and collaboration have helped him leverage to influence and empower individuals and teams to achieve their goals.



Friday-14-Oct.-2022

Dear Parent / Student,

Greetings from Lloyd Academic Community!

PROFESSIONAL ORIENTATON PROGRAM ::

In contemporary times, classroom teaching for a student of law degree program remain insufficient as potential recruiters look for law graduates who are not only well versed with the Bare Acts, but who also possess adequate practical knowledge and are familiar with working of the Courts. Apart from this, fluency in communication skills, including good drafting skills is necessary for a law graduate. This all can't be covered in class-room teaching; it has become essential for every law college to take the teaching & learning beyond class-rooms and to bring in the element of understanding & application of law in its curriculum. Considering this, we have adopted this policy document.

DISTINGUISHED SPEAKER :: Mr. Sachin Kapoor, Senior Director & Head of Business Development, Asia Pacific and China, LinkedIn.

ATTENDEES :: BA.Com.LL.B. / BA.LL.B. (2022-27)

Faculty Incharge :: Dr. Radhika Vats, Dr. Shyamalima Kashyap

PROGRAM SCHEDULE :: Friday 14 Oct. 2022, IST 11 AM

Sl.No.	TIME	AGENDA	SPEAKER
1	11.00 – 11.05	Welcome	Dr. Md. Salim
2	11.06 – 11.10	Guest Introduction	Ms. Harshita Gupta, Mr. Swarnim Tripathi
3	11.11 – 12.00	“LinkedIn Career Kickstarter program”	Mr. Sachin Kapoor
4	12.01 – 12.15	Q & A and Vote of Thanks	Dr. Md. Salim
5	12.16 – 12.17	National Anthem	IT Support
6	12.18 – 12.30	Attendance	Course Faculty

Hope to see you all in regular classes, skill development programs, additional courses, practical academics, skilling opportunities and professional guidance of excellence.

Dr. Mohd. Salim
Director

LLOYD LAW COLLEGE

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